Project Overview
Case Study

Maintaining value and original prestige.

In the battle against urban blight, this field services company turned to ProcurePort to streamline its supplier acquisition and service delivery capabilities.

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The ProcurePort Advantage
Case Study

Their Needs

Maintaining the value and original prestige of a neighborhood in transition requires timely, reliable and cost-effective access to a diverse network of suppliers on a local as well as national basis.

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A Neighborhood – and Company – in transition

The Right Network

Building, maintaining and growing a strong and reliable supply network to satisfy client service needs requires an ability to not only engage existing contractors but continuously attract new ones as well.

Functional & Accessible

Our client needed a procurement platform with a simple, straight forward and polished interface that was functionally advanced yet accessible to both large national as well as less-sophisticated small, local providers.

The Challenges

Our client recognized there were several areas that needed improvement in their systems. ProcurePort helped them develop a list of key challenges to focus on during development.

Classification

Identifying potential suppliers in "fly over" states and regions in which there is limited coverage.

Enhanced Interface

Finding a solution with an intuitive, easy-to-use interface that would enhance the supplier experience helping to attract and retain high-quality suppliers.

Streamlined Processes

Implementing a procurement platform that would streamline the supplier recruitment and on-boarding process to meet on-demand, sometimes short delivery timelines.

Cost Efficiency

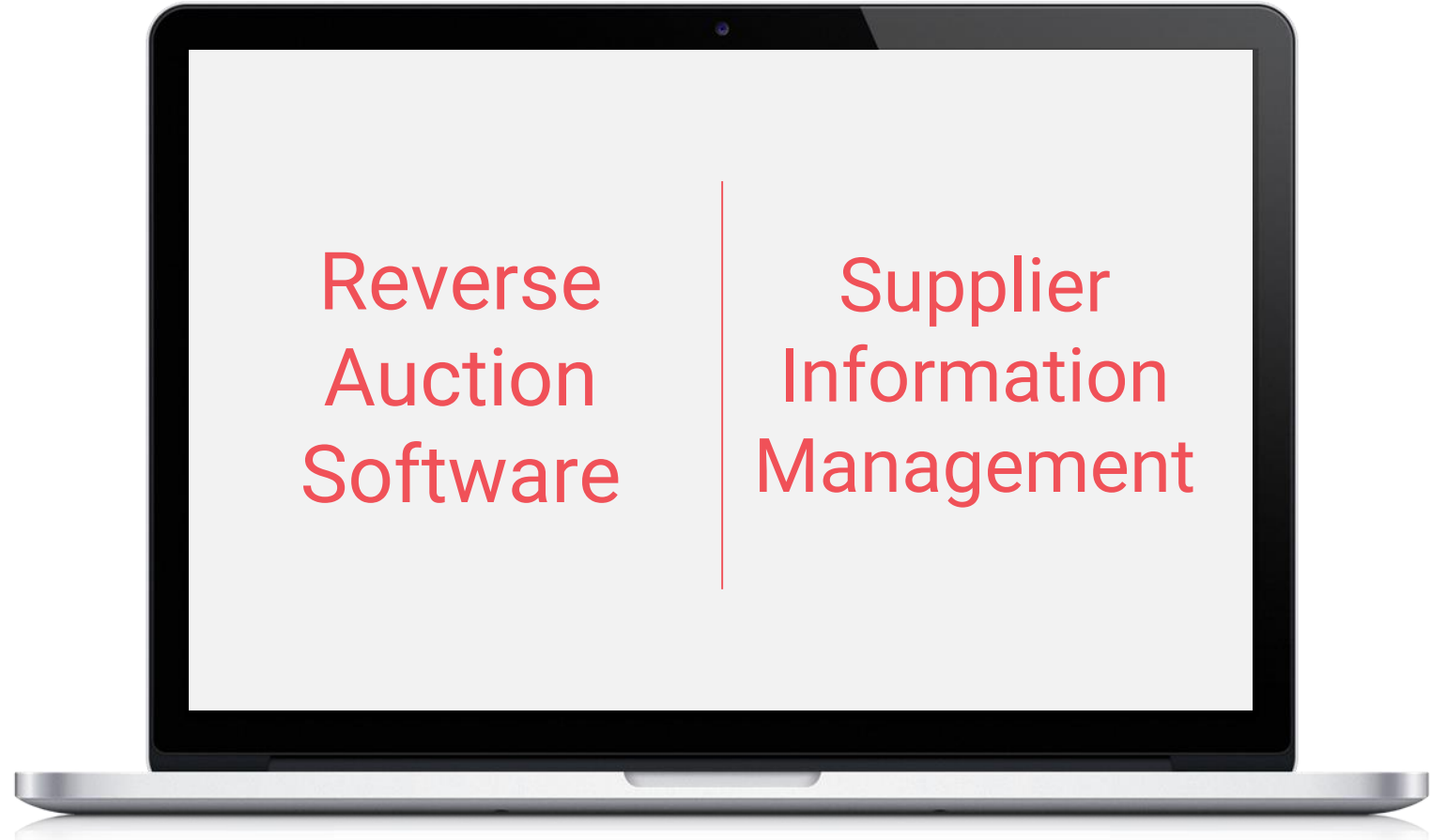Identifying and capturing unrealized savings from the existing procurement process.

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Implementing Sourcing Software

ProcurePort decided to implement two modules that not only quickly integrated with the client's processes, but was easy to use by team members and users.

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Reverse Auction Software

Supplier Information Management

Days, not weeks

Our client was thrilled to find that the 6-weeks required to collect bids, evaluate and award suppliers had been reduced to 2 days.

Traditionally 6 weeks from creation to award

New average 2 days

| 0 | 5 | 10 | 15 | 20 | 25 | 30 | 35 |

Measure Success
Case Study

Secure & Intuitive

By simply eliminating manual tasks, the process was made more secure and intuitive, however the addition of enterprise class security eliminated many IT department concerns.

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Supplier Management

ProcurePort solution allowed for publishing service requirements to over 1000 suppliers instantaneously.

Fast & Simple

Service providers were able to bid on a project via a simple link, eliminating any technology onboarding requirements or training.

Feedback Security

Use of Reverse Auctions allowed the supplier to get instant feedback on their price and provided the ability to be more competitive.
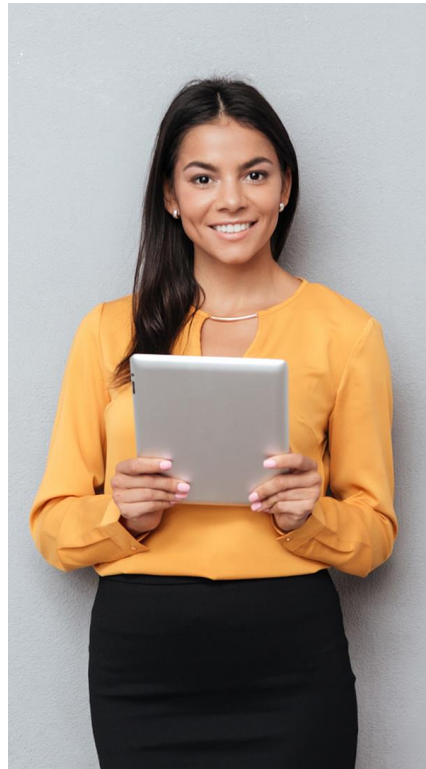
IT
Resources

Vendors &
Suppliers

Business Decision
Makers

Well-Rounded Focus

By turning to ProcurePort, the company implemented a cost-effective solution that did not tax existing IT resources while streamlining the supplier acquisition process to deliver notable savings on an almost immediate basis.

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Project Results
Case Study

The ProcurePort system was implemented and operational almost immediately. A positive user "experience" maximized supplier adoption and solution utilization. There was a notable reduction in supplier acquisition and onboarding and overall process related savings. The client was able to cut spending on services as well as reduce the purchasing cycle times to hours instead of days.

"Using ProcurePort's software helped us to immediately onboard suppliers in areas of critical need. Their support team helped us to get set up quickly and was there every step of the way as we hosted our auction events."

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About ProcurePort®

ProcurePort is a leader in providing cloud hosted e-procurement solutions & strategic sourcing services.

Procurement Solution Suite

Provides an easy to use, powerful, comprehensive and proven e-sourcing toolkit for organizations of any size.

Consulting Services

Empowers an organization to improve spend management, automate processes and achieve procurement excellence.

On-demand e-Procurement Solutions

Deliver the highest level of data security and confidentiality in a Tier IV SSAE 16 Type II compliant data center.

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Let us know what we can
do for your organization.

We'll guide you through selecting the
modules that best meet your
implementation requirements.

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Chat with Us ↪

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