Project Overview
Case Study

Productivity soars when procurement is streamlined.

Our Client, A Housing & Urban Development Giant, relies on an extensive national network of third-party service providers to regularly inspect thousands of properties across the U.S. and report any required maintenance needs.

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Case Study

The Challenge

Our client recognized that their creation-to-award process, which required thousands of bids to be manually processed every month, had to be updated.

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Efficiency

Reduce the 6-week timeline to collect bids, evaluate and award suppliers.

Security

Reduce the need for less secure data storage methods, like email and paper-based communications

Transparency

Deliver metrics that expose savings opportunities and makes audits easier.

Internal
Employees

Vendors &
Suppliers

Business Decision
Makers

Gather Insights

In order to ensure success, ProcurePort first focused on understanding of the needs of three unique types of users.

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As the ProcurePort team began to dig deeper into the user needs, it became apparent that internal employees lacked the ecosystem to efficiently create an RFQ, distribute it to the right vendors and communicate outcomes quickly.

For example, each month data from the ERP needed to be exported and used to manually create an RFQ. Then employees would save the data to a digital format, that they hoped vendors would be able open, and emailed it to over a hundred vendors. After the RFQ was sent, the team would prepare to evaluate an average of over 100,000 bid points, and enter the results manually into the ERP, often racing a tight deadline.

ProcurePort helped document individual points of failure and create automated workflows that could streamline communication, reduce human errors and make it easy for everyone to communicate efficiently.

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Design an ecosystem

In addition to automated workflows ProcurePort designed a comprehensive platform that eliminated manual processes, and inconsistent communication tools, in order to increase transparency for both vendors and internal stakeholders

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ProcurePort e-Sourcing

Delivers comprehensive modules that automate the Source-to-Pay process.

ProcurePort Reverse Auction Module

Provides state of the art reverse auction technology for Dynamic Bidding.

ProcurePort API module

Establishes seamless 2-way communication with the existing ERP.

Automated online event creator

Allows bid events to be created with a single click

Online real-time tracking

Ensures visibility into supplier engagement and spend optimization opportunities.

Automated intelligent award mechanism

Generates a final award report with a single click greater transparency.

Reverse Auction Program (Rap)

Allows participants to bid down, in addition to traditional sequentially higher bids.

Physical Assessment Subsystem (Pass)

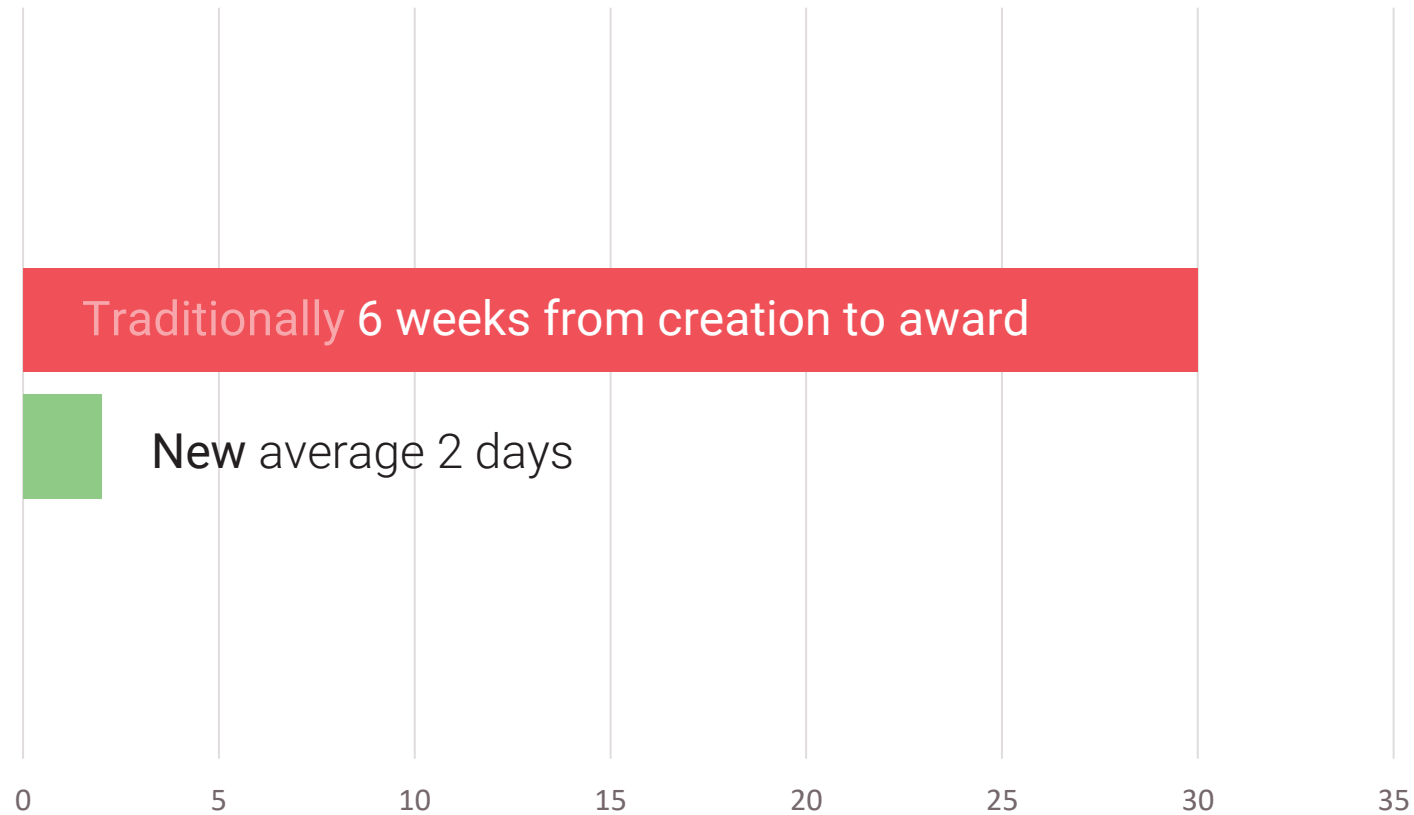Empowers vendors to schedule & perform inspections in accordance with Uniform Physical Condition Standards.

Measure Success
Case Study

Days, not weeks

Our client was thrilled to find that the 6-weeks required to collect bids, evaluate and award suppliers had been reduced to 2 days.

Traditionally 6 weeks from creation to award

New average 2 days

0   5   10   15   20   25   30   35

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Secure & Intuitive

By simply eliminating manual tasks, the process was made more secure and intuitive, however the addition of enterprise class security eliminated many IT department concerns.

Tier IV Facility

The most advanced enterprise class data center tier with redundancy applied across the entire infrastructure.

SSAE 16 Type II Compliant

Feel secure that the U.S. Securities and Exchange Commission agrees that our internal controls protect your organization and your vendors.

2048 Bit – SSL

Ever bit of data is protected by the industry standard for corporate social responsibility.

30%

reduction in
the cost of
services

Transparent Savings

Electronic notifications are sent at every stage of the RFQ and a single online space delivers suppliers the tools they need. In addition, internal stakeholders have greater visibility, now they can monitor supplier engagement and identify optimization opportunities in real time.

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Project Summary

Case Study

Watching as vendors bid and compete real-time is always exciting. However, or client's new ecosystem does so much more. It's ability to automatically generate an award report and send award notices to winning vendors, eliminates weeks of manual work every month. Tight integration with the existing ERP allows award data to flow seamlessly from ProcurePort and the new level of security builds immediate trust with IT and vendors alike.

Jemin Patel

Director, ProcurePort

The ProcurePort Advantage
Case Study

About ProcurePort®

ProcurePort is a leader in providing
cloud hosted e-procurement solutions
& strategic sourcing services.

Procurement Solution Suite

Provides an easy to use, powerful,
comprehensive and proven e-sourcing toolkit
for organizations of any size.

Consulting Services

Empowers an organization to improve
spend management, automate processes
and achieve procurement excellence.

On-demand e-Procurement Solutions

Deliver the highest level of data security and
confidentiality in a Tier IV SSAE 16 Type II
compliant data center.

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Let us know what we can
do for your organization.

We'll guide you through selecting the modules that best meet your implementation requirements.

John Elliot
Procurement Consultant

1.866.643.8153

Chat with Us

Corporate

11715 Fox Road, Suite 400-203
Indianapolis, IN 46236

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